



THE COMMUNICATOR

NEWSLETTER DATE



INSIDE THIS ISSUE:

PRESIDENT'S MESSAGE	2
CLEAN UP YOUR CSI PROFILE	2
MARC'09 - CHARLOTTESVILLE	3
LOOKING FOR GOOD LEADERS AND WHAT THEY DO	4
TAKE THE HARD OUT OF HARDWARE	5
BIA DEMO DAY	5
CURMUDGEON'S CORNER	6
SPONSORSHIP OPPORTUNITIES	7

ARE YOU READY FOR 2010?

No it's not New Years Day yet. However, CSI and our chapter have started a new year as of July 1, 2009. The Tidewater VA Chapter Board met July 11 for a training retreat and to set up planning for our fiscal year. There is a lot to put down on your calendar, so get yours out and check the opportunities for you to network with your fellow CSI members, have fun and maybe even learn something.

FY 2010 CALENDAR, Tidewater Chapter CSI

<u>EVENT</u>	<u>DATE</u> and	<u>LOCATION</u>
September 2009		
Chapter Meeting:	Tuesday, <u>September 8,</u>	Clark Nexsen Office Bldg
Board Meeting:	Thursday, <u>September 17,</u>	Friendly's Restaurant
October 2009		
MAR Conference:	Friday, <u>October 9</u> to Sunday, <u>October 11,</u> ;	Charlottesville, VA
Chapter Meeting:	Tuesday, <u>October 13,</u>	Clark Nexsen Office Bldg
Board Meeting:	Thursday, <u>October 22,</u>	Friendly's Restaurant
BIA seminar	Thursday, October 22,	Holiday Inn Exec Center
November 2009		
Chapter Meeting:	Tuesday, <u>November 10,</u>	Clark Nexsen Office Bldg
Board Meeting:	Thursday, <u>November 19,</u>	Friendly's Restaurant
December		
Chapter Social:	Tuesday, <u>December 8</u>	Ship's Cabin Restaurant (Tentatively)
January 2010		
Chapter Meeting:	Tuesday, <u>January 12,</u>	Clark Nexsen Office Bldg
Board Meeting:	Thursday, <u>January 21,</u>	Friendly's Restaurant
February 2010		
Product Show:	Tuesday, <u>February 9</u>	
Board Meeting:	Thursday, <u>February 18,</u>	Friendly's Restaurant

(Continued on page 3)

CSI CORE VALUES

- Foster innovation and creative thinking.
- Honor and embrace our diversity.
- Encourage personal and professional growth.
- Make knowledge-based decisions.
- Strive for cooperative solutions.
- Promote stewardship of the environment.
- Promote and recognize individual and team excellence.
- Celebrate camaraderie.
- Keep promises, and trust others will do the same.
- Value the needs of those we serve.

CHAPTER MEETINGS TO EXPLORE NEW THEMES AND OPPORTUNITIES FOR MEMBERS

Programs presented at the Chapter meetings are considered one of the great benefits of membership in CSI. In addition to a delicious lunch, and opportunity to network with other building professionals, we learn about innovations within our industry.

For the September meeting we anticipate a program on the Specifying of Window Films for Solar and Security Protection.

Other topics currently in planning for this year include Solar Water Heating Systems; How to Specify and Design Welding Projects to meet code and aesthetic requirements; Specifying Architectural

(Continued on page 3)

2010 BOARD

President	Rick Rivin rrivin@clarknexsen.com
V-President	Sharon Ashton sharon_ashton@irco.com
V-President	Tom Gill philmontgill@yahoo.com
Secretary	Calvin Crofford horace.crofford@navy.mil
Treasurer	Debbie Cacace dcacace@engineeringandtesting.com
P-President	M. Chewning mgcccs@spexresources.com
10 Director	Eric Guran eguran@cox.net
10 Director	George Luce georgel@ameinc.biz
11 Director	Southgate Leigh sleigh@lightstyles.com
11 Director	Mike Bumbaco msb23454@aol.com
Academic	M. Chewning
Awards	Don Jernigan donaldjernigan@cox.net
By-Laws	Debbie Cacace
Certification	M. Chewning
Membership	Dick Chipchak dchipchak@aol.com
Convention	Kevin Casey kevin_casey@mcgraw-hill.com
Education	Sharon Ashton
Technical	Mike Bambaco
Product Show	
Programs	Tom Gill
Publicity	

**Tidewater Virginia Chapter of the
Construction Specifications Institute**

www.csitidewatervirginia.org

PRESIDENT'S MESSAGE

Key Themes in CSI's 5-Year Strategic Plan

Happy "New Year" and welcome to Fiscal Year 2010 (7/1/2009 - 6/30/2010)!

Did you know that CSI is finalizing the update of its Strategic Plan this season? If not, here are the Key Themes you can look for in the 2009-2014 Strategic Plan, from the Institute:

Communications Excellence

CSI communications must help differentiate its value in a crowded environment. CSI will focus on generating two-way dialogue with members and stakeholders, as well as expand into emerging communication tools and mediums. CSI will also seek to ensure that the Institute, the Regions, and the Chapters maximize their roles in developing and delivering effective communication.

Building Team Diversity

Collaboration and knowledge-sharing across the building team is central to CSI's value, helps define its brand, and is a critical driver of its success. CSI will strive to leverage the diverse nature of its membership and reinforce its unique role at the center of commerce among members of the building information community.

Future of Project Documentation

Dramatic changes are at play in the construction industry, including a transcendent shift in how information is compiled, managed and accessed. To ensure future relevance, CSI must become the go-to resource for knowledge and information on the future of project documentation.

Your Tidewater Chapter Board of Directors has hit the ground running, and has a dynamic year of events in store for you. Please add all of our upcoming Chapter activities to your personal calendar, starting with our first Chapter meeting, which will be on Tuesday, September 8th, at the offices of Clark Nexsen, a centrally located venue in Southside Tidewater. We look forward to having you join us.

Also, look for more information regarding "Taking the HARD out of Hardware," an all-day education day, on Wednesday, September 30, 2009. It is designed to



educate you about the many facets of the ever-expanding hardware industry, and is described in detail elsewhere in this newsletter.

Cordially

Rick Rivin

TIME TO CLEAN UP YOUR MEMBER PROFILE!



We are starting a New Year in CSI. Make sure your member profile is up to date.

Verifying the information listed in your member profile is easy! Here's how:

Go to www.csinet.org and login. (If you don't know your username and password, or have trouble logging in, contact [CSI Member Services](#).)

Under the "Welcome" box select "Modify Your Profile."

Review your contact information. Don't forget to check the tabs at the top. Under the "Supplemental Tab" you can verify your contact preferences.

Make sure that "Do Not Email" is not marked so you'll receive important communications and updates from CSI!

CON'T FY2010 UPCOMING EVENTS

March 2010

Chapter Meeting: Tuesday, March 9, Clark Nexsen Office Bldg
 Board Meeting: Thursday, March 18, Friendly's Restaurant

April 2010

Chapter Meeting: Tuesday, April 13, Clark Nexsen Office Bldg
 Board Meeting: Thursday, April 15, Friendly's Restaurant
LOS Conference Friday, April 23 to Sunday, April 26 Gettysburg, PA

May 2010

Chapter Meeting: Tuesday, May 4, Clark Nexsen Office Bldg
Construct2010/CSI NAT'L CONVENTION Tuesday, May 11 – Friday, May 14 Philadelphia, PA
 Board Meeting: Thursday, May 20, Friendly's Restaurant

June 1010

Chapter Social /Awards Meeting: Tuesday, June 8 Ocean View Fishing Pier
 Board Meeting Thursday, June 17 (As Called; TBA)

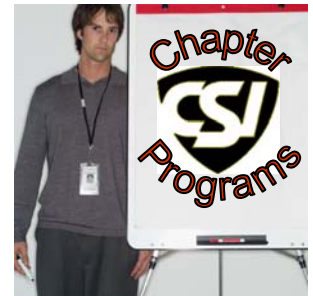


Mark your Calendars!

CON'T - FY2010 PROGRAMS

Woodwork in accordance with new AWS Standards, using Q-Certification; Avoiding Common ADA Design Mistakes; An Overview of Building Failures and How to Spot Them in the Field; Overview of Commercial Specification Guides, SpecText; The Historical Renovation of the Statue of Liberty; Specifying Precast Concrete for Structural and Architectural use;

This list of programs are still in the planning stages and are subject to change. If there is a topic of interest to you not covered above, let Tom Gill know of your interest and if you can recommend a speaker for a program.



MARC '09

CSI MIDDLE ATLANTIC REGION CONFERENCE

www.MARC09.com

For sponsorship information contact Ray Gaines:
 434.979.5245 | rgtect@thegainesgroup.com

OMNI Hotel | Charlottesville, VA | October 8-11, 2009

Central Virginia CSI is pleased to announce that registration for the Middle Atlantic Region CSI Conference is now open (<http://www.marc09.com/register.html>).

Please join us for this outstanding event on Columbus Day weekend, October 8-11, 2009. The conference will explore the topic of "Sustaining Mr. Jefferson's Legacy: Designing for the Future." We have a packed schedule of fun events, family friendly outings, hard hat tours, and technical education sessions scheduled for October 8th - 11th that will feature the contractors, architects, owners, specification writers, industry leaders, and certification experts that are changing the way construction happens.

We hope you will join us at The University this fall in Charlottesville, Virginia. Raymond E. Gaines, AIA, CSI, CCS Central Virginia CSI Conference Chairman P.O. Box 6513 Charlottesville, VA 22906 (434)979-5245 rgtect@thegainesgroup.com

THE JOB BOARD- LOOKING FOR GOOD LEADERS

Your elected board needs to fill some critical chair and committee appointments needed for the business of the chapter. Below is a list of Chapter Committees and a synopsis of what they do.

Please think on where your interests lie and where you would like to participate in the work of the chapter. Contact the indicated chair to offer your assistance or let Rick know with the form on the next page you can lend your leadership skills to the work of the Chapter.



ACTIVE CHAPTER COMMITTEES AND WHAT THEY DO:

Education

- Develop and promote an educational event during the Chapter year on a topic requiring a full day or half day seminar, usually in conjunction with the Products Show.
- Promote and encourage participation in Institute educational events and products (ie Webinars, CSI Academies, Education Program packages).
- Submit AIA LU's on behalf of attendees for Chapter meeting topics.

Products Show

- With the assistance of an event planner, oversee registration of exhibitor spaces
- Organize events including educational programs (in coordination with Education Committee) for the day of the Show.
- Note this is the Chapter's big fundraiser, this is one committee that definitely needs multiple hands.

Program -

- Organize and schedule program topics for each chapter meeting.

Hospitality

- Make recommendations and arrangements for locations used for Chapter Meetings, Socials and other events.
- Receive reservations for Chapter Meetings and receive payment for lunch fees.
- Organize member greeters at meetings.

Membership

- Promote and coordinate Chapter activities pertaining to Institute membership programs.
- Track status of member information and renewal.

Academic Affairs

- Promote the Institute's Academic Affairs Program by developing relationships with local institutes of higher learning on behalf of the Chapter.
- Encourage Student Membership and development of Student Affiliates.
- Provide a resource for speakers on topics of interest and value to students in a construction/design curriculum.
- Promote student participation in Chapter events.
- Organize at least one program (pizza lunch) on each campus each year to promote CSI and the study of Construction Documents.

Certification

- Promote the Institute's Certification Program within the Chapter by encouraging certification exams
- Organize and provide sources of mentoring and education for potential Certification candidates.
- Develop and schedule a Fundamental Formats of Construction Documents Workshop on a yearly basis.

Technical -

- Promote the Institute's Technical programs
- Including the review and comments on the current updating and revisions to current projects in development.
- As well as the continuing review and addenda process for MasterFormat 04.

Publications -

- Maintain current information on the Chapter website.
- Produce and distribute a monthly informational newsletter - The Communicator. Need a person willing to give a review/synopsis of the previous month's program for those unable to attend.
- Develop special publications as needed.

Awards -

- Promote the recognition of exemplary work among the chapter membership through Chapter Awards and nominations for Region and Institute Awards.

TIDEWATER VA CHAPTER CSI



Working together,
sharing knowledge
and serving the
building team

EDUCATION OPPORTUNITIES COMING UP

TAKE THE HARD OUT OF HARDWARE!

Where: Crowne Plaza Hotel, 4453 Bonney Rd. Virginia Beach VA
 When: Wednesday, September 30, 2009;
 Registration 8:00 am, Classes from 8:30 to 4:30
 Fee: \$100.00 for four seminars and lunch
 Contact: Sharon Ashton CSI CDT AHC

In recent years with the requirements of added security in our public and private buildings, the need for fire safety egress, and advancements in electronic interface in our hardware, it's no longer our grandpa's simple hardware sets of hinge, lock and closer anymore.

TVA CSI offers an opportunity to *Take the HARD out of Hardware* offering eight seminar selections to demystify the current issue of hardware design for our building openings. Providing a better understanding of what is needed, when it is needed and why.

The day includes your choice of 4 of the 8 seminars offered and lunch.

Seminar choices include:

- ◇ Standards and Specifications for Steel Doors and Frames
- ◇ Annual Fire Door Inspection
- ◇ Specifying Electrified Hardware
- ◇ The Architect's Role in Physical & Electronic Security Convergence
- ◇ Safe Schools Perimeter Security/ Key Ideas for designing a Safe School
- ◇ Designing Access Control Systems in Smart Buildings
- ◇ ADA and Automatic Operators
- ◇ Life Safety Code (NFPA 101)



RICHMOND/TIDEWATER DISTRIBUTOR COUNCIL

The Brick Industry Association is returning to the Tidewater Area with another interesting topic and a hands-on demonstration of the realities of field construction with masonry. Brian Trimble CSI BIA will be here to share his vast knowledge and insight into masonry construction

Where: Holiday Inn Executive Center, Virginia Beach
 When: October 22, 2009 at the .
 AIA Credits: (3) AIA Learning Unit Hours
 Fee: \$15.00

Looking for Good Leaders

Please consider where your interests lie and where you would like to participate in the work of the chapter. You receive benefits in kind from what you put into any organization.

Indicate 1st, 2nd, and 3rd choice of committee and fax to Rick Rivin at 757-455-5638

Comments:

- | | |
|---|---|
| <input type="checkbox"/> Education | <input type="checkbox"/> Certification |
| <input type="checkbox"/> Products Show | <input type="checkbox"/> Technical |
| <input type="checkbox"/> Programs | <input type="checkbox"/> Publications |
| <input type="checkbox"/> Presenter | <input type="checkbox"/> Program reporter |
| <input type="checkbox"/> Hospitality | <input type="checkbox"/> Website |
| <input type="checkbox"/> Membership | <input type="checkbox"/> Awards |
| <input type="checkbox"/> Academic Affairs | |

Name _____
 Address _____

 E-mail _____
 Phone _____

*Sponsored by
 the Richmond/Tidewater Brick Distributor Council,
 AIA Hampton Roads, and
 the Tidewater CSI Chapter*



MARC '09
 CSI MIDDLE ATLANTIC REGION CONFERENCE

www.MARC09.com

For sponsorship information contact Ray Gaines:
 434.979.5245 | rgtect@thegainesgroup.com

OMNI Hotel | Charlottesville, VA | October 8-11, 2009

CURMUDGEON'S CORNER; CONVENTION REPORT

snob: one who disdains people or things considered inferior

I recently saw a comment referring to this year's convention as "great". My initial inclination was to agree, but it got me thinking about what a given convention might mean to different attendees. My first convention was in 1990, and I have been to most of them since. I enjoyed every one, but, as you might expect, some were more memorable than others. For me, five conventions stand out: Chicago '90, San Diego '91, San Francisco '94, Dallas '01, and Las Vegas '02.

The 1990 Chicago convention was my first. About fifteen members of the Minneapolis-St. Paul Chapter chartered a bus and rode down together, and some of us shared rooms. The keynote speakers were Studs Terkel and Willard Scott, and programs included Editing On-Screen, Integration of CAD Drawings and Specifications, and CSI Format for Mechanical and Electrical Specifications. I couldn't believe the show floor; I felt like a kid in a candy store! This was the pre-Internet era, and everything was distributed on paper, so every booth was stocked with boxes of literature. By the time I reached the end of the first aisle I knew I wouldn't be able to get everything back to the hotel. An experienced conventioneer came to the rescue, telling me to take only the most interesting brochures, as the exhibitors were happy to send literature. (See my March 2003 TechNotes at <http://snipurl.com/nk1gy> for a few interesting scans of 1990 memorabilia.)

When I went to San Diego in 1991 I expected and got more of the same. There are two reasons it's on my favorites list: It was my first visit to California, and I found out why everyone wants to go there; and I received my first Institute award that year, for creating a keyword index to the Manual of Practice. Also, it was the first time I was invited to an exhibitor-sponsored dinner, this one on a double-deck boat tour of the harbor. As I watched the daylight fade and the moon rise, I wished I had brought my family along, and vowed to bring them to a convention.

1994 was another year of great memories because of San Francisco itself, and because I brought my family. Since then, my wife has always accompanied me, and one or both of our children managed to go along a few more times. I think this was the year I became aware of how many members I knew in other chapters, and meeting them became a major part of attending conventions.

The 2001 convention in Dallas was a high, with a couple of Institute awards. The best thing was that it was the one and only time my wife attended the opening ceremonies, where awards were presented at that time. I was president-elect for my chapter that year, so my wife and I hosted the chapter hospitality suite. One night we must have had fifty people in the room! Finally, there was Las Vegas in 2002, where I received my Fellowship. It was our biggest family trip, with both children, their spouses,

and my wife's mother. We stayed in a great two-story apartment across the street from the Hilton, with an outdoor pool and no slot machines.



Looking back, it's easy to see that the relative greatness of a convention depends a lot on what happens there. I'm sure this year's first-timers, award recipients, and new Fellows will long remember Indianapolis, while those who have been to many conventions may not.

Although one thing or another has occasionally been less than expected, I have never been to a bad convention. This year, as usual, I found information about a number of new or changed products that I put to use immediately, again demonstrating the value of the exhibit hall.

Another thing I have learned from CSI trips that you shouldn't be too ready to snub a host city. The location definitely can improve the convention experience, but the programs and exhibits are useful regardless of where we go. I admit I have on occasion had reservations because of things I had heard - I didn't want to go to LA (too much traffic, too much smog), and I had little interest in going to Las Vegas because I'm not a gambler. In each case, I'm glad I went, as both cities were amazing, and each had something unique to offer.

I had been to Indy before, for a bi-region conference in 2002. Even though I am a Hoosier by birth, I had no expectations one way or the other, as all the time I spent in Indiana was either in the Fort Wayne area or near Columbus. We had a heck of a good time at that conference, and I was impressed by all the city had to offer. There is even more there now than seven years ago, yet many museums, the zoo, a beautiful canal parkway, and other attractions are within walking distance of each other. If you didn't go this year because Indianapolis wasn't sophisticated enough for you, you missed a great experience. Don't make the same mistake next year.

The 2010 convention will be at the Philadelphia Convention Center, 11-14 May.

© 2009, Sheldon Wolfe

**Your Business Card
could be here**

**Check out sponsorship
opportunities**



SPONSORSHIP OPPORTUNITIES

Time to be thinking about next year! Take an opportunity now to get advertising in the Communicator, and membership dues for a year. Expanded sponsorships are available to reserve your spot at the HRBPS 2010 in February.

Fill out the form below for a FY 10 Chapter Sponsorship, provide a commitment reservation for HRBPS 09 if you wish to exhibit at the Show, and a membership application to save some money next year.

Your sponsorship provides a way to get your name and your company's name out to the design and construction community you serve throughout the year in the Communicator, the chapter's monthly newsletter, a sponsor powerpoint slide presentation shown at every meeting, and reserves your place at next year's show!



We look forward to working with you in the coming year.

SPONSORSHIP OPPORTUNITIES

Sponsorship type

- Program Sponsor \$100.00
 - Business Card Ad only \$300.00
 - Chapter Sponsor \$600.00
 - Show Sponsor \$1,100.00
- Ad copy is attached
 Please contact me for graphics assistance
- Amount enclosed _____

Method of Payment

- Check
- Bill Me
- Visa
- MasterCard

Name _____

Company _____

Address _____

E-mail _____

Phone _____

Credit Card # _____ V-Code _____ Exp. date _____

Signature _____

Membership information

- I am a current member of the TVA CSI Chapter.
I understand that I am responsible for maintaining my membership, My renewal notice for FY10 will be sent to Debbie Cacace upon receipt a minimum of one month prior to renewal. If my renewal information is not forwarded in a timely fashion, I will be responsible for membership renewal.

My membership renewal date is _____

My membership number is _____
- I am a new member, my membership application is attached.

Please fill out and fax or mail this page for sponsorship to:
Debbie Cacace CSI, 509 Viking Drive, Suite B,
Virginia Beach VA, 23452-7323;
Fax : 757-486-0855



Tidewater VA Chapter

Program Sponsor - \$100.00

- Business card ad for the month of the program.
- Opportunity to have table top display and brief presentation of product at meeting

Chapter Sponsorship - \$600.00

- Full year CSI dues, Institute and Chapter
- PowerPoint slide shared with another sponsor that continually wraps at all monthly membership meetings
- A Business card ad (2 x 3.5 inches) in The Communicator throughout FY 2010

If not interested in a year of membership dues or a booth, \$300.00 will get a chapter member a Business Card Ad and PowerPoint Slide.

Show Sponsorship - \$1100.00

- Full year CSI dues, Institute and Chapter; see above if already a member.
- A booth or table at the HRBPS 2010
- PowerPoint slide shared with another sponsor that continually wraps at all monthly membership meetings
- A Business card ad (2 x 3.5 inches) in The Communicator throughout FY 2010

We are on the Web!
www.csitidwatervirginia.org

TIDEWATER VIRGINIA CHAPTER CSI

Chapter President:
Richard Rivin FCSI CCS

For Membership information
Dick Chipchak
Phone: 757-495-0115
E-mail: dchipchak@aol.com



Tidewater VA Chapter

**KNOWLEDGE FOR CREATING &
SUSTAINING THE BUILT ENVIRONMENT**

Founded in 1948, the **Construction Specifications Institute** is a non profit professional and technical organization dedicated to the advancement of construction technology through communication, research, education and service. CSI serves the interest of architects, engineers, specifiers, contractors, product manufacturers and others in the construction industry.

The **Tidewater VA Chapter** of the Construction Specifications Institute was Chartered in Norfolk Virginia, June 1964.

The **Communicator** is the newsletter of the Tidewater VA Chapter CSI and is distributed free of charge to all chapter members and other interested parties in the construction industry.

THE SMALL STUFF - THE COMMUNICATOR

Publication of the Tidewater VA Chapter CSI, Norfolk VA

Co-Editors: Margaret Chewning FCSI and Angela Padgett-Edwards CSI

Edition - 10-1 Mailed copies printed courtesy of Ridgways Printing

This publication does not approve, sanction, or guarantee the validity or accuracy of any data, claims, or other opinions stated in the articles or advertising. The information is presented with the understanding that the institute, the Chapter, and its members are not engaged in rendering legal or their expert professional services in the newsletter.